

## Haitong International (665.HK) Announces 2017 Interim Profit Rises 28% Proposed an interim dividend of 10 HK cents per share

### Financial Highlights

(Six months ended 30 June 2017)

- Revenue reached HK\$2.94 billion, Net profit attributable to shareholders reached HK\$1.04 billion
- Basic EPS: 19.53 Hong Kong cents
- Total assets: HK\$127.1 billion; Shareholders' funds: HK\$23.2 billion
- Proposed an interim dividend per share of 10 Hong Kong cents

**Hong Kong, 29 August 2017** – Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) today announced its interim results for the six months ended 30 June 2017. In the first half of this year, Haitong International achieved revenue of HK\$2.94 billion, and net profit attributable to shareholders totalled HK\$1.04 billion, representing a growth of 20% and 28% respectively. As of 30 June 2017, total assets of the Group amounted to HK\$127.1 billion and shareholders’ funds totalled HK\$23.2 billion. The Board of Directors of the company is pleased to propose an interim dividend per share of 10 Hong Kong cents.

Dr. Lin Yong, Deputy Chairman and CEO of Haitong International (665.HK) concludes, “Macroscopically, economic resuscitation and growth will continue, but the pace of recovery of different countries may differ. China saw a positive growth during the first half and it is expected that the trend will continue steadily in the second half. Looking forward, Haitong International will focus on development, the utmost priority of the company, in order to maintain steady growth and enhance its core competitiveness to boost endogenous growth. Meanwhile, the company will move forward with stronger and better back office development with the application of fintech, intensive employment training and recruitment.”

**Corporate Finance** – In the first half of 2017, Haitong International completed 8 IPOs, ranking second among all Hong Kong financial services providers in terms of number of projects. For its equity capital market business (Including IPOs, placement in secondary market and rights issue), the company ranked top among all Chinese financial services providers in Hong Kong in terms of financing amount, and ranked third in terms of number of deals. Meanwhile, Haitong International also made breakthroughs in Singapore and India capital markets by completing its first IPO project in the Main Board of the Singapore Exchange Limited and Bombay Stock Exchange respectively. The India IPO project achieved an oversubscription of 170 times, making it being an all-time high subscription in the Bombay Stock Exchange. On the debt financing side, Haitong International completed 53 bond issuance projects during the first half, ranking top in terms of debt financing amount and number of issuance among non-bank financial services providers in Hong Kong. Moreover, it also ranked No. 1 among international financial institutions in terms of financing amount and number of issuance for the high-yield US bonds in Asia (ex Japan).

**Brokerage** – Thanks to the improved market momentum, Haitong International achieved a 200% year-on-year growth in daily turnover and ranked among top industry players in terms of market share. Moreover, in order to keep abreast of the new trend in the fintech aspect, the iBest App, the brand new mobile online trading and wealth management platform specifically designed for retail clients, will come into the market very soon.

**Asset Management** – With persistent innovation and development of products and businesses, Haitong International's asset under management saw a steady growth. As at the end of June 2017, the AUM registered a growth of 40%. To perfect its product line and launch competitive products in Hong Kong market in time, Haitong International launched 9 new fund products in the first half of 2017 to enrich its product structure tremendously. Despite the impact brought along by the lasting global market fluctuations, Haitong International achieved preeminent investment results in the first half with two MPF funds under its management ranked No. 1 in the Lipper ranking and 1 ranked No. 2. Moreover, Haitong MPF Conservative Fund also named as the “Best 1 Year Performance – MPF Conservative Fund” in the 2017 MPF Awards held by Asia Asset Management for the second year.

**Fixed Income, Currency and Commodities (FICC)** – During the first half of 2017, Haitong International secured 64 new institutional clients, among which, over 60% are international institutional clients. In addition, the transaction volume of Asian USD high-yield bonds in the secondary market registered a year-on-year growth of 30%. Moreover, there were breakthroughs for currency and commodities products. Haitong International became the first market maker for RMB-denominated options on the Hong Kong Stock Exchange as well as one of the first market makers for offshore RMB and USD physically delivered bullion futures. Boosting its fixed income sales teams around the world, Haitong International has developed the entire business chain covering investment grade bonds, high yield bonds and credit derivatives in terms of trading of Asian G3 bonds.

**Institutional Equities** – Haitong International provides a comprehensive range of derivatives including warrants, CBBCs, options, securities lending, market making for exchange traded funds. Haitong International is currently the only one warrant and CBBC issuer among all the listed Chinese financial services providers in Hong Kong. During the first half, Haitong International launched over 400 warrants and CBBCs. Moreover, it also conducted market-making for 33 ETFs. As for the cash equities business, by leveraging the cash equities trading platform, Haitong International has created a research network covering 430 and more stocks in the Greater China region, Japan, India and South Korea through which securities research, institutional sales and trading services can be obtained by over 1,000 institutional investors. During the first half of 2017, Haitong International also launched the macroeconomic research products for the first time. Moreover, in order to address the demand for low-touch DMA and algorithmic trading, Haitong International launched “New Algorithm Execution Services” during the first half, becoming the first Hong-Kong based Chinese financial services provider with its self-developed electronic trading platform to better serve its global institutional clients.

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For more details of Haitong International 2017 interim results announcement, please refer to the Group's website.

**Haitong International Securities Group Limited**

Haitong International Securities Group Limited ("Haitong International"; Stock Code: 665.HK) is an international financial institution with established presence in Hong Kong and a rapidly expanding network across the globe. It strives to serve as a bridge linking up the Chinese and overseas capital markets. The parent company of Haitong International is Haitong Securities Co. Ltd ("Haitong Securities", Stock Code: 600837.SH; 6837.HK). To date, Haitong International has well positioned to serve more than 200,000 corporate, institutional and retail clients worldwide. Its well established financial services business platform provides corporate finance, brokerage, asset management, fixed income, currency and commodities (FICC), institutional equities and a full spectrum of financial products and services. Haitong International possesses a sound risk management system that is in line with international standards. Haitong International has a global financial servicing network covering the world's major capital markets including Hong Kong, Singapore, New York, London, Tokyo and Mumbai, thereby making us to be a leading boutique financial services provider in Asia-Pacific region.

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**Haitong International Securities Group Limited**

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