

Haitong International Advises True North on Acquiring India Insurance Company

Hong Kong, 17 May 2017 – Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is pleased to announce that its India unit has advised a leading India focused PE Investor True North Managers LLP on its proposed acquisition of stake in Religare Health Insurance Company Ltd. (RHI). The deal is the first announced transaction for Haitong International after it completed the takeover of its India business end of last year.

Financial services and insurance are focus areas for Haitong International’s India investment banking team where it has built strong knowledge, sector expertise and industry network. As advisor to True North, Haitong International had originally proposed the idea to True North, organized principal to principal interactions in relation to the proposed transaction, conducted preliminary market assessment of the Indian health and general Insurance markets as well as performed company level valuation and comparable transaction analyses. The USD 160 million worth transaction, which is subject to necessary regulatory approvals, will mark the single largest investment in standalone health insurance company in India.

True North has USD 2 billion assets under management. It provides growth-stage capital to companies operating in India and has already invested in more than 30 Indian businesses. RHI is a specialized health insurer offering health insurance products to more than 2.6 million employees of corporates and individual customers.

Haitong International last year completed the acquisition of Haitong Securities India Private Limited, which mainly engages in cash equities and investment banking businesses. The acquisition is a strategic initiative to make Haitong International a leading boutique financial services provider in Asia-Pacific region.

– END –

Haitong International Securities Group Limited

Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is an international financial institution with established presence in Hong Kong and a rapidly expanding network across the globe. It strives to serve as a bridge linking up the Chinese and overseas capital markets. The parent company of Haitong International is Haitong Securities Co. Ltd (“Haitong Securities”, Stock Code: 600837.SH; 6837.HK).

To date, Haitong International has well positioned to serve more than 200,000 corporate, institutional and retail clients worldwide. Its well established financial services business platform provides corporate finance, brokerage, asset management, fixed income, currency and commodities (FICC), institutional equities and a full spectrum of financial products and services. Haitong International possesses a sound risk management system that is in line with international standards. It is the first Chinese financial institution in Hong Kong to have been assigned a “BBB” long-term credit rating by Standard and Poor’s. In December 2016 the company completed the acquisition of Haitong India (A subsidiary of Haitong Bank), with which a financial servicing network has been set up to cover the world’s major capital markets including Hong Kong, Singapore, New



York, London, Tokyo and India, thereby making us to be a leading boutique investment banking company in Asia-Pacific region.

For further information, please contact:

Haitong International Securities Group Limited

Theresa Tang

Tel : (852) 2213 8508

Emal: theresa.ys.tang@htisec.com