

## Haitong International Successfully Completed an IPO deal for Postal Savings Bank of China

**Hong Kong, 28 Sept 2016** – Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is pleased to announce that it has completed an IPO deal for Postal Savings Bank of China (“PSBC”, 1658.HK) with gross proceeds of around HKD 57.63 billion. Haitong International acted as Joint Bookrunner and Joint Lead Manager in the IPO deal.

Due to its strong sales network, Haitong International finished the public offering with exclusive orders of about HKD 1.94 billion and successfully got the “maximum order” among other underwriters, covering around 60% of the Hong Kong Public Offering. The outstanding performance has helped reiterate Haitong International’s market status as the “King of Public Offering”.

PSBC is the world’s biggest IPO this year and is also the largest IPO in Hong Kong since AIA floated its shares in October 2010. Founded in 2007, PSBC provides basic banking services to farmers and agricultural business owners, and it is the only financial institution present in some of the country’s most remote regions.

This is the 15<sup>th</sup> IPO deal Haitong International has completed in 2016.

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### Haitong International Securities Group Limited

Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is an international financial institution with established presence in Hong Kong and a rapidly expanding network across the globe. It strives to serve as a bridge linking up the Chinese and overseas capital markets. Haitong International is a subsidiary of Haitong International Holdings Limited, a company incorporated in Hong Kong and wholly owned by Haitong Securities Co., Ltd. (“Haitong Securities”, Stock Code: 600837.SH; 6837.HK).

To date, Haitong International is well positioned to serve about 200,000 corporate, institutional and retail clients worldwide. Its well-established investment banking business platform provides corporate finance, brokerage, asset management, fixed income, currency and commodities (FICC), institutional equities and a full spectrum of financial products and services. Haitong International possesses a sound risk management system that is in line with international standards. In 2014, it became the first Chinese financial institution in Hong Kong to have been assigned a “BBB” long-term credit rating by Standard and Poor’s.

Haitong International has more than 10 branches in Hong Kong and Macau, as well as a representative office in each of Beijing and Shanghai. In 2014, Haitong International quickened the pace of overseas expansion by establishing its Singapore subsidiary. It also completed the acquisition of Japaninvest Group plc in March of 2015, setting up a financial servicing network covering the world’s major capital markets including Hong Kong, New York, London, and Tokyo.



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