

Haitong International Successfully Completed Three IPO Deals for Bank of Tianjin, China Zheshang Bank and SMIT

Hong Kong, 30 March 2016 – Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is pleased to announce that it has completed three IPO deals for Bank of Tianjin Co., Ltd. (“Bank of Tianjin“, 1578.HK), China Zheshang Bank Co., Ltd. (“China Zheshang Bank“, 2016.HK), SMIT Holdings Limited (“SMIT“, 2239.HK) with gross proceeds of around HKD 7.36 billion, HKD13.07 billion and HKD284million respectively. Haitong International acted as the Joint Global Coordinator and Joint Bookrunner in the Bank of Tianjin deal; Joint Bookrunner in the China Zheshang Bank deal; Sole Sponsor, Sole Global Coordinator and Sole Bookrunner in the SMIT deal. Haitong International successfully assists the three companies to raise funding from the equity market.

Bank of Tianjin is the only city commercial bank headquartered in Tianjin. The bank has 306 outlets including seven tier-one branches, creating a business network headquartered in Tianjin, with strong presence in the Beijing-Tianjin-Hebei region, covering the Bohai Economic Zone, the Yangtze River Delta and the western China, through which, the bank is able to successfully implement cross-region business operations in China.

China Zheshang Bank is the only nationwide joint-stock commercial bank headquartered in Zhejiang. By adopting a “full-asset class operation” strategy, the bank has achieved rapid growth, efficient operations and solid asset quality. As of December 31, 2014, the bank ranked 11th, in terms of total assets, among the 12 nationwide joint-stock commercial banks in the PRC with main business presence in Eastern China (including Zhejiang, Jiangsu and Shanghai).

SMIT is a leading security devices provider for pay TV broadcasting access worldwide and for mobile point-of-sale, or mPOS, payment systems in China. Since its inception in 2002, the company has grown quickly to serve more than 400 customers with sales in 46 countries worldwide.

Haitong International has already completed 8 IPO deals in 2016.

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Haitong International Securities Group Limited

Haitong International Securities Group Limited (“Haitong International”; Stock Code: 665.HK) is an international financial institution with established presence in Hong Kong and a rapidly expanding network across the globe. It strives to serve as a bridge linking up the Chinese and overseas capital markets. Haitong International is a subsidiary of Haitong International Holdings Limited, a company incorporated in Hong Kong and wholly owned by Haitong Securities Co., Ltd. (“Haitong Securities”, Stock Code: 600837.SH; 6837.HK).

To date, Haitong International is well positioned to serve over 190,000 corporate, institutional and retail clients worldwide. Its well-established investment banking business platform provides corporate finance, brokerage



and margin financing, asset management, fixed income, currency and commodities (FICC), leveraged and acquisition finance, equity investment and a full spectrum of financial products and services. Haitong International possesses a sound risk management system that is in line with international standards. In 2014, it became the first Chinese financial institution in Hong Kong to have been assigned a “BBB” long-term credit rating by Standard and Poor’s.

Haitong International has more than 10 branches in Hong Kong and Macau and a representative office in each of Beijing and Shanghai. In 2014, Haitong International quickened the pace of overseas expansion by establishing its Singapore subsidiary. It also completed the acquisition of Japaninvest Group plc in March of 2015, setting up a financial servicing network covering the world’s major capital markets including Hong Kong, New York, London, Tokyo.

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